

Achieving Restaurant Efficiency with Sage Intacct

Featuring a Q&A with Pouring With Heart



Today's Presenters



Sean Skuro

Director of Consulting Solutions & Customer Success

With over 18 years of experience, Director of Consulting Solutions & Customer Success Sean specializes in helping companies improve their financial reporting, operational efficiency, and risk management by leveraging technology and automation. Prior to joining Sensiba, Sean held positions such as VP of Finance & Accounting at Tender Greens and One Table Restaurant Brands and management roles at two of the largest public accounting firms.



Chris Gieske

Controller

With over 12 years of comprehensive experience, Chris brings a versatile skill set to financial management. This includes overseeing day-to-day accounting processes, ensuring accurate financial reporting, implementing budget strategies, and managing accounting software. Chris's expertise extends to analyzing operational costs, optimizing workflows for efficiency, providing client support, and leading teams.



Agenda

- Sensiba Overview
- Sage Intacct
 - Overview
 - Sage Intacct for Restaurants
- Pouring With Heart Overview
- Q&A with Chris



Firm Overview



40+ Years in Business

Serving 8,000+ United States & International Clients

Thousands of Community Service Hours Each Year

6+ Locations throughout the West Coast

Tax

Business, International, Private Wealth, Research & Development (R&D) Tax Credit, State & Local, Estate & Trust

Consulting

Outsourced Accounting, Lease Accounting, Family Office

Audit & Assurance

Financial Statement Audits, Reviews & Compilations, Internal Audit, Sarbanes-Oxley Compliance (SOX), Employee Benefit Plans

Technology

Sage Intacct, ERP, BlackLine, Limelight, Finance Automations

Risk Assurance

Certified

Corporation

HIPAA, SOC Reports, ISO Certification, NIST

Sustainability

B Corp Certification, SASB Standards & CDP, Impact IQ ESG Assessment, Climate Neutral Certification

Consulting Overview

Software

Internal Audit & SOX

Outsourced Accounting

Family Office

Software Services

- Assessments
- Implementation
- Upgrades

- Assessments
- Implementation

Certified Partner

Sage Intacct

Sage Intacct Overview



- Native cloud, no on-premise server or IT management
- Quarterly update release schedule
- Open APIs for integration opportunities
- Only preferred solution by the AICPA



Sage Intacct for Restaurants

- Multi-entity and global consolidations
- Dashboards and reporting
- Budgeting and planning
- Cash management
- User roles

Total Sales	Cost of Sales	Total Oper Exps	Total Net Income	Labor Cost Percentage
\$8,199K 🕹	\$2,736K 🕹	\$4,914K 🕹	\$547K ↑	41% 🖻
•	•			
+322 vs. prior month	-200 vs. prior month	-578 vs. prior month	+54,402 vs. prior month	+10% vs. prior month
Sales per Square Feet	Guest Count	Sales Per Guest	# Meals Served	Store Square Feet
\$136 1	1 952 🛧	\$152 1	206 1	60 000
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+14 vs. prior month	+30 vs. prior month	+40 vs. prior month	+36 vs. prior month	
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Pouring With Heart

- Founded in 2002 in Los Angeles
- Hospitality group with a diverse collection of over 20 venues
- Focus on connecting communities through the utmost respect for its staff and customers
- Expanded into key markets in California, Texas, and Colorado
- The group continues to bring their acclaimed drink program and service philosophy to each brand extension, while still reflecting the unique style and culture of their respective cities.







Thank You

Questions? Contact Us

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